

Thursday, 8 January 2009

**Proposed Pricing for SDCE & BSG Solar Rooftops Program from 12/01/09**

Dear Keith,

Thank-you again for your support and commitment to our partnership. Please see below proposed pricing model for SDCE and BSG for the period 12/01/09 to 31/03/09. Unfortunately due to previous currency fluctuations we are reluctant to lock in pricing for more than 90 days, with our standard grid connect quotes currently only being valid for 30 day terms.

**Components/services/pricing for 1.05kW Solar Grid Connect Power System**

- 6 x 175 watt Suntech solar panels;
- SMA Sunny Boy 1100W outdoor rated Grid Connect inverter (SB1100);
- Mounting frames to suit tin roof. Complies with all local engineering standards;
- All safety labels required by Australian Standards (AS4777);
- Installation by electrical contractors and solar accredited BCSE team;
- Cabling, conduit, DC & AC circuit breakers and enclosures;
- Assistance in applying for the \$8,000.00 SHCP rebate and trading of RECs;
- Certificate of Electrical Safety.

<b>Cost of complete system and services as described above including GST</b>	<b>\$11,800</b>
Federal Solar Homes and Communities Plan rebate	\$8,000
<b>Your final system price after rebates, incl. GST</b>	<b>\$3,800</b>
Price valid for 90 days	
As part of the SDCE Solar Rooftop Program, the value of the REC's are kept within local community for future sustainability projects.	

<b>Upgrade Options (please tick box on left if required)</b>	<b>Price</b>
<input type="checkbox"/> Add Suntech 175Watt Mono-Crystalline solar panels inc framing (please specify quantity)	\$1,500 each
<input type="checkbox"/> Add Sunny Beam wireless monitor	Add \$500
<input type="checkbox"/> SMA Sunny Boy 1700W outdoor rated Grid Connect inverter	Add \$500
<input type="checkbox"/> SMA Sunny Boy 2500W outdoor rated Grid Connect inverter (needs a minimum of 8 x 175 panels to work)	Add \$1,150
<input type="checkbox"/> SMA Sunny Boy 3800W outdoor rated Grid Connect inverter (needs a minimum of 7 x 175W panels to work)	Add \$1,500



### Terms of the pricing

The prices quoted above assume that the Federal Government Solar Homes and Communities Plan (SHCP) rebate along with the Renewable Energy Certificates associated with the solar system are applicable and will be assigned to Energy Matters (for a 15-year assignment).

The SHCP rebate is means tested and assumes that your household taxable income (the income after all deductions) is under \$100,000 per year. The SHCP rebate is subject to change by the Federal Gov. without notice and will need to be approved by the Government before installation. SHCP pre-approval will take about 8 weeks to be processed by the Gov. Our staff will assist you in applying for the rebate.

Variations to pricing may change upon inspection of each building due to switchboard upgrade and associated labour and hardware requirements. Cost is typically an additional \$500-\$1000.

Pricing is valid for 60 days for homes within 100km of Bendigo CBD and is subject to site inspection.

### Approximate system performance data

Model	Suntech 1.05kW
No of panels	6
Minimum roof space required	8 m <sup>2</sup>
Expected annual output (kW)	1642
Approx daily output (kW)	4.5
CO <sub>2</sub> saved per year	2135 kg

### Maintenance

Our grid connect solar power systems are largely maintenance-free. Only if you notice a decrease in power production would you need to check the panels for dirt. Because the slippery glass surface of the panel is tilted, they are self-cleaning during rain.

### Installation

Our well-trained and locally based BCSE accredited installers will observe all safety requirements during installation. The inverter will be mounted close to the switchboard, and the panels will be mounted on existing roof space.

### Connection to the grid

There may be extra costs involved for a bi-directional meter of approx \$300. This meter registers the electricity, which you feed back into the grid and for this electricity the electricity retailer pays you. Electricity retailer supply this meter and our well trained call centre staff and the installers assist should customers have any questions about the relevant paperwork.

### Rebates

The SHCP rebate needs to be approved **before** installation, and will take about 8 weeks to be processed by the Government. Please note that the SHCP and REC Rebates are subject to change without notice. Energy Matters cannot be held responsible for changes in the final system price as a result of changing rebates.

Please call me on 03 9697 1978 to discuss further.

Yours sincerely,

Jeremy Rich  
Managing Director - Energy Matters

